

AHMED M.abdelrahman

MARKETING, B.D., H.R.,
TRAINING&CONSULTING

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Birth Date : 01-01-1978.
Nationality : Egyptian
Marital Status : Married
Driving license : valid

OBJECTIV

Dynamic and multi-talented business strategist and analyst offering over 19 years of experience in driving recruiting and retention initiatives leveraging a distinguished entrepreneurial background.
Adept at successfully executing transition efforts while fostering positive team and stakeholder relations.
Experience includes utilizing technology and human resources effectively to achieve desired outcomes.
Practiced in evaluating processes, procedures and making recommendations on efficiency and operational improvements that positively impact the bottom line.

KEY COMPETENCIES

Leadership – Training – Managing - Consulting - Sales & Marketing- Client Support & Satisfaction – Strategic Planning & Analysis – Consumer Insights – Statistics-Technical Research & Testing – Portfolio Management – Communication – Project Management– Operations & Logistics – Market/Industry Research – Business development – ISO - PMP & Political Marketing

EDUCATIONAL

- Ph.D. in Business administration"H.R" from Cornel College, USA. 2012
  Holds the academic equation of the Supreme Council of Universities of Egypt.
- DBA in Business administration "Marketing" from Ain Shams University, Egypt - Currently –.
- M . P . A . Master of Public Management Administration. 2010.
  From Arab Academy For Science And Technology And Maritime Transport – EGYPT-
  Holds the academic equation of the Supreme Council of Universities of Egypt.
- International Diploma in Human Resources..From The American University of Oregon, U.S.A.2009 .
- Diploma of Marketing ...from League of Arab States.2013.
- Diploma of management and politics' science...From Suez Canal University, Ismailia – Egypt.2007.
- B.A., Bachelor of commerce.. From Faculty Of Commerce Suez Canal University, Ismailia – Egypt .1999

SKILL

- "Communication, Negotiation, presentation, Problem Analysis& solving, Behavioral decision making & leadership" skills.
- Ability to work under pressure, Dynamic, Creative and self motivated.
- Good experience at building the team work.

EXPERIENCE / 2000 - PRESENT

- Executive Director of the HELP co. for Development, Consulting & Training.
- Marketing & Business Development director at I.P.S for commercial and legal business .
- H.R. Manger at Badran co. for construction.
- Lecturer, consultant and trainer at Arab Academy for Science and Technology and Maritime Transport.
- Consultant and lecturer at the Ministry of Manpower in Egypt.
- Consultant and lecturer at the Ministry of youth and sports in Egypt.
- Consultant and lecturer at the Ministry of education in Egypt.
- Marketing Communication manager at Waves co. for B.D.
- Led Auditor & Consultant of "ISO 9001:2015 ".
- Administrative development advisor at Promedia international co."KSA-Kuwait - Egypt"
- Management training consultant at the Arab Contractors Medical Center. -HRD -.
- Leadership and author programs in entrepreneurship consultant business in the African Nile Foundation.
- Life &Business Coach as a Freelance.
- Business marketing consultant at BCTS co. for business consultancy "Lebanon".
- Administrative adviser and Business Development at Osman Group.
- Lecturer for human skills development, management and marketing at "Cairo, Ain shams, Suez canal &Tanta "university.
- Professor of Business Administration and Marketing at Elnasr Academy.
- Management and marketing consultant, Improve performance and the human development of many private parties and charity.
- Consultant & trainer at Training Sector Telecom Egypt co.
- Assistant manager of marketing at Green land co. "Food industries "
- Assistant of general manger for international trading SADCI "Tunisia"
- Fresh food manger at Metro market.

MEMBERSHIP

Member of commercial Union.
A member of the 57357 Foundation
A member of the Arab Board for Consultancy and Development
Member of the Arab Board Consulting and Training.
Member of the Arab Parliament for experts and training "APFET"
Member of American Board of unlimited thinking.
Member of Arab Union for the development of human resources
Member of International Society for Public Relations
Member of Arab Organization for Training and Human Resources Development
Active member in "OSMAN AHMED OSMAN" Foundation.
Active member in "RESALA" Foundation for Society Change.

TRAINNG COURSES

- Certificate of international trainer of IBDL. 001976
- Certificate of project manager PMP.
- Certificate from "American Institute of Professional Studies" as international trainer of Business Administration and development, Entrepreneurship, Marketing, Hr. and Crisis management.
- Certificate of training of trainers from the University of Columbus "TOT ".
- International professional diploma coach in administrative science and social-ASPIRE-Arab League
- Certificate of OSHA Academy –USA- No.57651
- Certified As an instructor From the American University of Science.
- Certified As an instructor From Plane International Egypt – UN - .
- Certified Of training of trainer-TOT- from the (IMS).
- H.R Diploma from Canadian Training Center.
- H.R. & HRD Diploma from the "A M A "academy for human resource training.
- Advanced Diploma in the science of sports psychology.
- Certificate of the Power of Self-Confidence from Canadian Training Centre.
- Certificate of the Negotiation Skills from Cambridge Training College Britain.
- Certificate of The Skills of sharing in conferences from Telecom Egypt.
- Preparations for the Quality & Six Sigma Courses.

Companies that have been dealing with them in training and consultancy

- RAYA academy PMEC ACT TAG co. NEXT Group Radio smart .
- Arab Academy For Science And Technology And Maritime Transport. The Egypt POST
- Ministry of Manpower in Egypt . Osman Group.
- ELI "British Institute" The Arab Contractors Medical Center
- Institute training of Telecom Egypt El Kanonia Academy.
- Training Center of commercial Union. Nile Media Center
- Trainer at the Faculty of "Commerce & Nursing & Arts and Humanities" at SCU.
- ProMedia International Co."KSA - Kuwait" El Nasr Academ
- IMS for Consultation. MEC for consulting. Kwader training-KSA
- Maysan Forum for Human Development and its role in modern management-Iraq
- Harvard Training College London Advisory Training Center – Iraq
- Elmoltaka Academy for Training-KSA
- Academy Moalim Training-KSA
- American Institute of Professional Studies
- International Institute of Planning and Administrative Development

Scientific materials

Business Development.
H.R. Development.
Marketing & sells.
Business transforming culture
Change management
Customer Care.
Public Relations.
Crisis Management
Strategic Planning
Communication skills
Effective leadership skills.
Entrepreneurship
Time management.

I have the honor of submitting the above curriculum vitae for your consideration.
Should you have any additional questions, do not hesitate to contact me.

With my high appreciation

Yours faithfully

Dr. Ahmed Mohamed Abd Elrahman